e-mail received from Krzysztof Janiuk <kaj@alphasense.com> on 2/28/2018

Dear Sir,

Thank you very much for your enquiry.

Alphasense not only sells direct to OEMs, but also to Development, Education, Research and Government Establishments throughout the world.

Our pricing policy is based on annual volumes, the greater the volume the lower the unit price.

Orders can be placed by email (smb@alphasense.com or lt@alphasense.com) or by fax at +44 1376 335 899 if outside the UK or 01376 335 899 if within the UK.

All prices are FCA Alphasense, UK. Delivery costs are covered by your courier/account (please supply details with order), or they will be charged by Alphasense at cost.

First shipment for new customers is by Proforma Invoice, payment required before despatch. Payment is by BACS (Electronic Banking), Cheque in GBP (£), USD ($) or Euros (€) only, or Credit Card – payment link.

If less than 20 sensors shipped in any one batch, there will be a small order premium added, this does not apply to samples for test, development or evaluation.

**We offer samples for test and evaluation (or educational establishments) at our 500+ unit price as follows:**

For example:

**000-0OPC-N2 OPC-N2 would be $ (USD) 346.00 each**

000-0SPI-00 SPI to USB converter would be $ (USD) 82.00 each
000-CBLE-04 OPC Interface Cable Assembly would be $ (USD) 15.00 each

**All pricing/quotations are confidential and should not made public without the permission of Alphasense**
Estimated shipping cost via UPS @ $ (USD) 60.00 Alternatively, you may use your own freight forward account.

Delivery will be confirmed on receipt of your order.

A number of files have been attached that you will find useful.

For full product information, please refer to Technical Data Sheets as well as Alphasense Application Notes available at [www.alphasense.com](http://www.alphasense.com). These sheets may contain information regarding special conditions for safe use.

Best regards,

Krzysztof JANIUK

On 27/02/2018 21:04, WordPress wrote:

From: James Flaten

Email: flate001@umn.edu

Subject: Inquiry from U of MN - Minneapolis campus

Message:

Repeat of inquiry first sent on 2/22/2018:

I am interested in your OPC-N2 Particle Monitor, potentially both with and without the SPI interface. Where can I get prices for the two flavors of that unit and where can I have my departmental staff order it?

James Flaten, Ph.D.

Aerospace Engineering and Mechanics Department

University of Minnesota - Minneapolis campus

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Sent from alphasense.com

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Krzysztof Janiuk

ALPHASENSE LTD

Sales Support Engineer

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Sensor Technology House

300 Avenue West Skyline 120

Great Notley Essex CM77 7AA

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Tel: +44 (0)1376 556 700

Fax: +44 (0)1376 335 899

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Website:www.alphasense.com

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